



# Corporate Presentation



# Global Network



**46** countries and regions

**194** cities

**213** locations

(As of March 31, 2025)



# Overview of the Group

## KPP Group Holdings

### Business lines

Control and management of subsidiary operations through ownership of shares or equity interests, as well as the holding and leasing of real estate.

- Established 1924
- Employees 34
- Employees(consolidated basis) 5,974

- Consolidated subsidiaries 100
- Locations 213

### Asia Pacific (Oceania, Southeast Asia, India)

#### Spicers Limited



### Business lines

Commercial print, packaging, and visual communications

- Established 1896
- Employees (consolidated) 665
- Locations 33

### Northeast Asia

#### Kokusai Pulp & Paper Co., Ltd.



### Business lines

Paper and paper-related products, paper raw materials, and other related products

- Established 2022
- Employees\* (consolidated) 926
- Location 43

\*Excluding the four members of the real estate rental business.

### Europe / Americas

#### Antalis S.A.S.



### Business lines

Paper and paper-related products, packaging, and visual communications

- Established 2000
- Employees (consolidated) 4,345
- Locations 137

(As of March 31, 2025)

# Kokusai Pulp & Paper Co., Ltd.

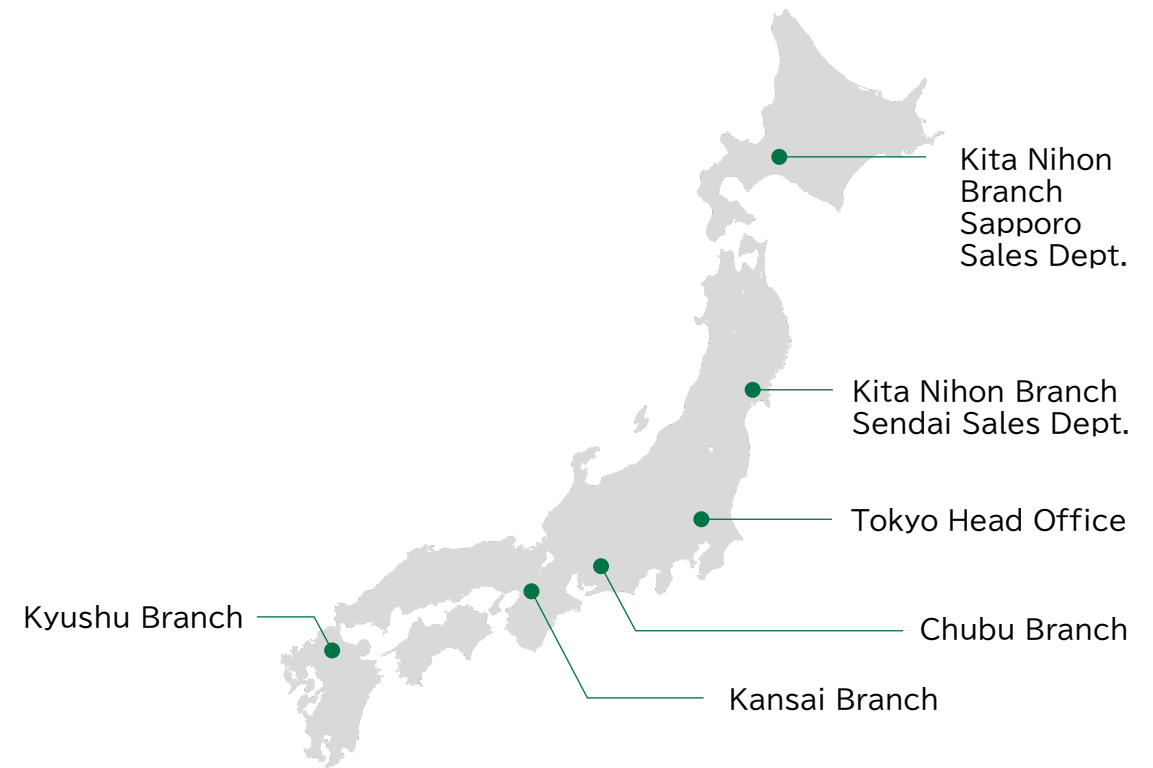
➔ 101-year-old paper trading company

## Major Locations

Tokyo, Osaka, Nagoya, Fukuoka, Sendai, Sapporo, Seoul, Taipei, Los Angeles, etc.

## Main Businesses and Products

- Purchase, sales, import, and export of paper, paperboard, paper processed goods, pulp, recovered paper, chemical products, paper-related machinery, packaging materials, and other related product
- Holding and leasing of real estate; warehousing



### Major Domestic Subsidiaries and Affiliates



- Narumiya Kami-shoji Co., Ltd
- Daidou Paper Trading Co., Ltd.
- Kikyoya Kami-shoji Co., Ltd.

- Okayama Kami-shoji Co., Ltd.
- Kyushu Kami-shoji Co., Ltd.
- Musashino Paper Recycling Co., Ltd.

- KPP Logistics Co., Ltd
- BMecomo Co., Ltd.
- Oji Fiber Co., Ltd

- KPP Agri Solutions Co., Ltd.
- Nagoya Shigyo Corporation
- KPP ECOWORKS Co., Ltd.

### Major Overseas Subsidiaries and Affiliates



- DaiEi Papers (USA) Corp.
- KPP Antalis (Shanghai) Trade Co., Ltd.

- DaiEi Papers Korea Company Limited
- DaiEi Papers Taiwan Co., Ltd.

- Antalis (Hong Kong) Limited



# Kokusai Pulp & Paper : China

## KPP Antalis (Shanghai) Trade Co., Ltd.

➔ 15-year-old paper trading company

### Major Locations

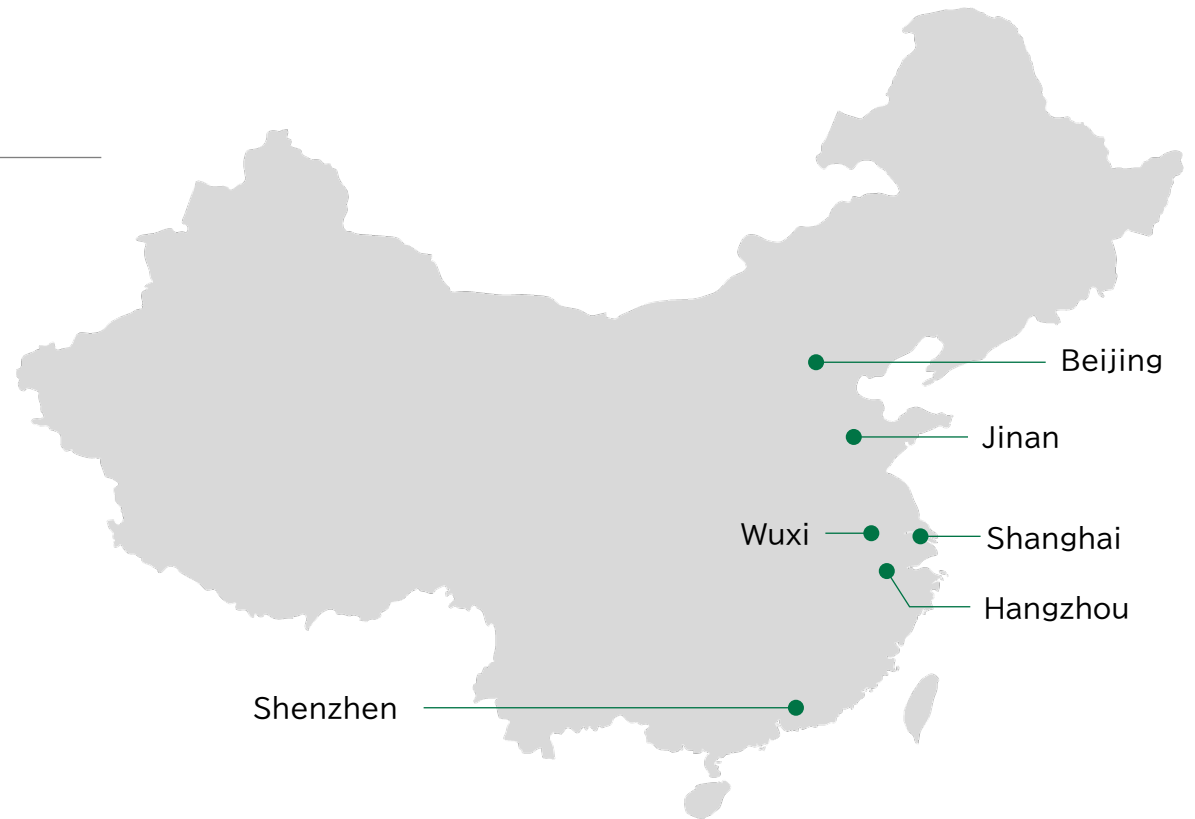
Shanghai, Beijing, Nanjing, Wuxi, Hangzhou, Jinan, and Shenzhen

### Main Businesses and Products

- Processing and sale of papers

### Export Sales of Chinese Goods

- ▶ Taking advantage of the KPP Group's sales network, which has expanded to 46 countries and regions around the world, we are expanding exports of Chinese products not only to Asian countries such as Southeast Asia and India but also to Western countries.





# Company Overview

---

<b>Company name</b>	<b>Kokusai Pulp &amp; Paper Co., Ltd.</b>
<b>Established</b>	April 1, 2022 ※Established with the transition to a holding company structure
<b>Representative</b>	Hideomi Komai, Representative Director of the Board, President & Executive Officer
<b>Head Office</b>	6-24 Akashi-cho, Chuo-ku, Tokyo, Japan 104-0044
<b>Capital</b>	350 million yen
<b>Number of employees</b>	540(as of March 31, 2025) ※Non-consolidated
<b>Main Businesses</b>	<ul style="list-style-type: none"><li>• Purchase, sales, import, and export of paper, paperboard, paper processed goods, pulp, recovered paper, chemical products, paper-related machinery, packaging materials, and other related products.</li><li>• Holding and leasing of real estate; warehousing etc.</li></ul>

---



# Businesses





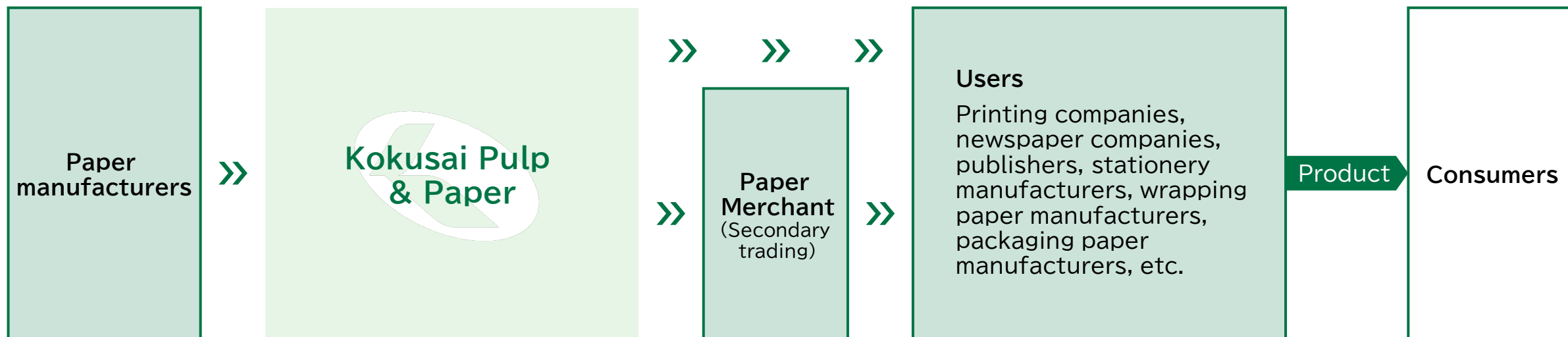
# 1) Paper and Paperboard Business

## Paper

Deals in newsprint, printing paper, and information-related paper. There is a wide range of paper types, and we make proposals that match the properties and characteristics of each type of paper depending on the application.

## Paperboard

Paperboard is mainly classified into “container board” and “folding box board” and is widely used for packaging. “Container board” is the base paper used to make corrugated boxes, and accounts for about 80% of all paperboard. “Folding box board” is the base paper for paper boxes such as candy, tissues, cards, etc.





# 1) Paper and Paperboard Business

## Printing Paper

As a medium for information communication, printing paper is mainly used for newspapers, books, magazines, flyers, catalogues, posters and calendars. Product lineup includes fine-quality papers and coated papers, and we provide a wide range of weights and textures to meet the needs of various applications.



## Communication Paper

Communication paper is suitable for recording information, and is mainly used for ledger sheets, delivery slips, and photocopier paper. Products include photocopier paper, carbon-free paper, and thermal paper that develops color with heat.





# 1) Paper and Paperboard Business

## Paperboard

---

Main paperboard product categories are base paper for container board and paperboard for paper containers, and these products are widely used in packages. Base paper for container board is the base paper for making paperboard boxes and accounts for approximately 80% of all the paperboard we make. Paperboard for paper containers is mainly used in the paper boxes for confectionary, tissues, and so on.



## Packaging Paper

---

Packaging paper includes paper for heavy packaging used to pack heavy industrial products such as cement, rice, and wheat, and paper for lighter packaging used in general packaging, paper shopping bags, and envelopes. These products have a wide range of applications.



## Chemical Products

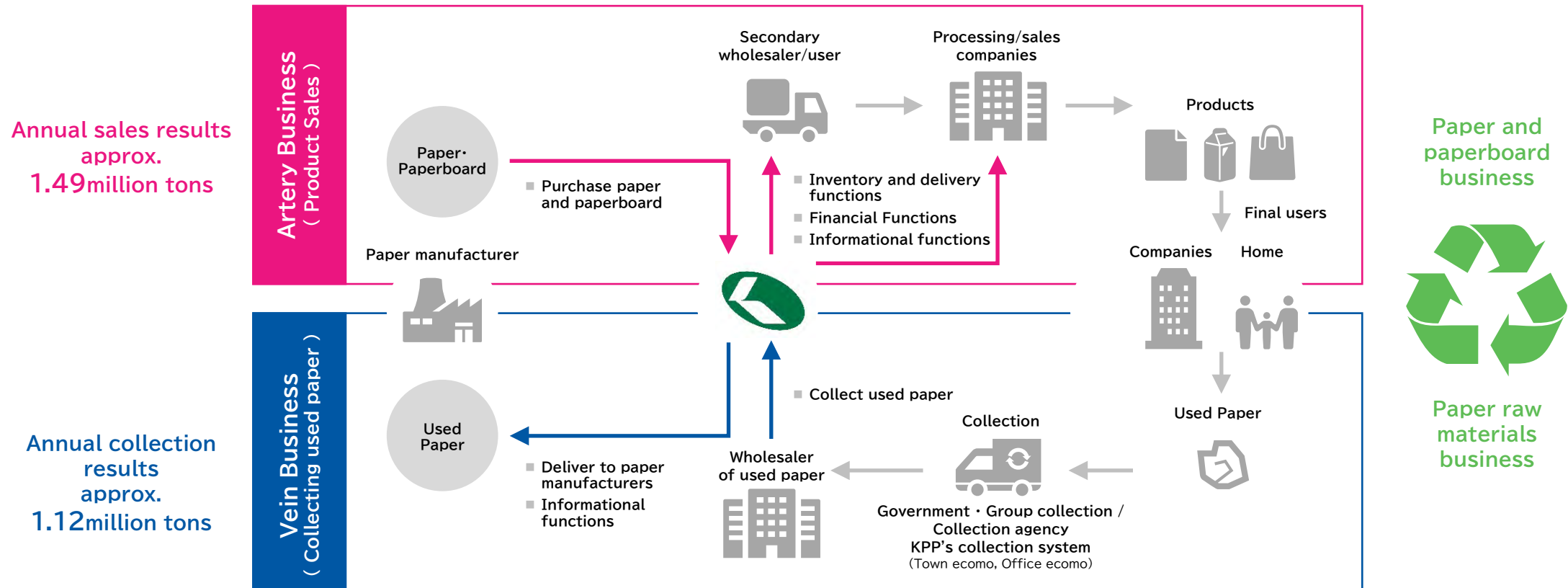
---

Flexible packaging films made from polypropylene (PP) and other materials are familiar for their use in a wide range of product packaging, including food packaging for vegetables and confectionery, detergents, and shampoo refills because they are strong, lightweight, elastic, suitable for processing, transparent, and has barrier properties. We also handle synthetic paper and plastic cardboard.



## 2) Paper Raw Materials (pulp and recovered paper) Business

Currently, approximately 40% of the raw material consumed by the entire paper industry is pulp, and the remaining 60% is used paper. Pulp for paper manufacturing is made from fibers extracted from wood and other materials and is used as a raw material for paper. Once used, approximately 80% of paper in Japan is collected as recovered paper and delivered to paper manufacturers. Recovered paper is transformed into new paper after being de-inked and bleached. We procure recovered paper through our nationwide network and sell it to paper manufacturers.





## 2) Paper Raw Materials (pulp and recovered paper) Business

### Pulp

---

Pulp consists of fibers that are extracted from wood. It varies in type depending on the combination of tree species, manufacturing methods, and other factors. Coniferous wood produces strong and tear-proof paper because of its thick and long fibers, while broadleaved wood produces less strong, yet smooth surface paper because of its thin and short fibers. We procure and sell a wide range of raw materials based on the intended applications of manufacturers. Through the distribution of forest-certified pulp, we promote the procurement of raw materials whose legality and other features can be confirmed.



### Recovered Paper

---

The different types of paper used by consumers as products and the used paper generated by processors during processing are collected as recovered paper. After the recovered paper is delivered to a paper manufacturer, it is deinked, bleached, and then turned into recovered paper pulp, after which it is recycled into paper again. This recycling ring is an environmentally conscious social system that allows us to carefully use the limited resources we have. We procure recovered paper through our nationwide network and sell it to paper manufacturers.





## 3) Functional Paper and Other Products

### Functional Paper

Functional paper is paper that has been treated with chemicals or other processes to add new functions to ordinary paper. It includes a wide range of paper types and applications, from water-resistant paper, which is impermeable to water, to oil-resistant paper, which is impermeable to oil, to IC tags, which are used in warehouse management and product management.



### Hana-Omoi (Flower Care)

Hana-Omoi prolongs the lives of cut flowers. The seal-type Hana-Omoi possesses a life-prolonging agent applied to the back of the seal. All you have to do is to peel the seal from the separator and put it into a vase, which then enables the flower to last longer than usual. The product is available in liquid bottles as well as small packs containing the agent.

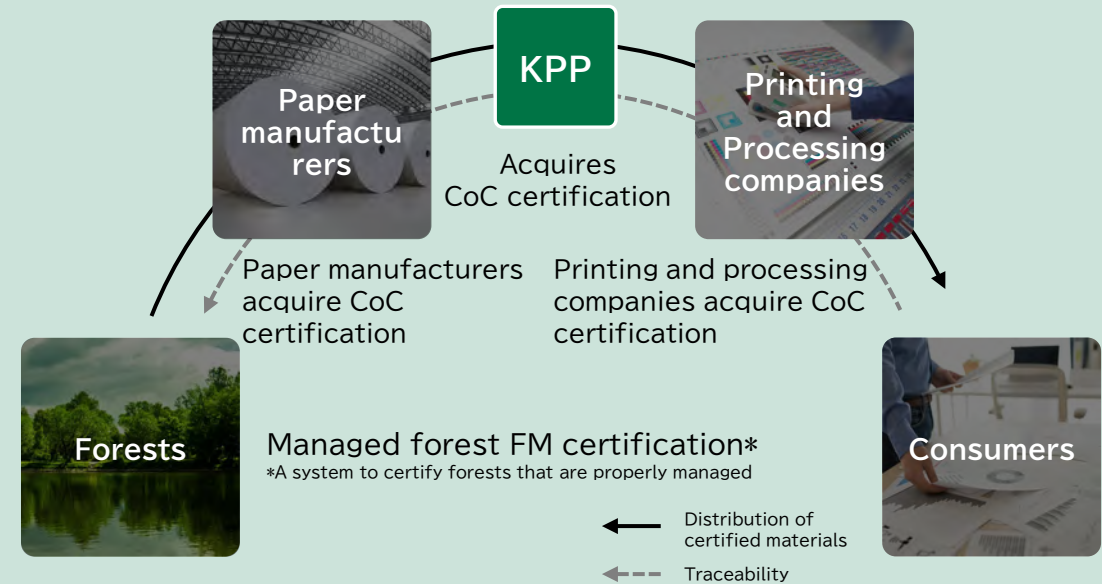


## 4) Environment-related Business

### Managed forest resources

Expanding the handling of forest-certified products

- Forest certification systems attach labels to timber and wood products produced from properly manage forests. The systems ensure appropriate management throughout all stages of production, processing, and distribution, promoting the sustainable use and preservation of forests.
- KPP Group has obtained both Forest Stewardship Council (FSC) Certification and Programme for the Endorsement of Forest Certification (PEFC). These Chain-of-Custody (CoC) certifications verify that KPP Group distinguishes and manages forest-certified paper separately from general goods during the processing and distribution.



FSC Forest Certification  
(CoC Certification)  
Acquired on January 5, 2004  
Valid until December 21, 2028  
Certificate No. SGSHK-COC-001603

責任ある森林管理  
のマーク



PEF Forest Certification  
(CoC Certification)  
Acquired on October 1, 2007  
Valid until December 21, 2028  
Certificate No. SGSJP-PEFC-COC-0213

PEFC/01-31-53

## 4) Environment-related Business

### ISCC PLUS Certified

Advancing Our Commitment to Sustainability and Traceability

- ISCC PLUS is a globally recognized certification that ensures biomass-derived products are properly managed throughout every stage of the supply chain—from raw material sourcing to manufacturing and shipping.
- We received ISCC PLUS certification at our Tokyo Headquarters and Chubu Branch. By offering certified products with biomass-derived attributes (allocated through the mass balance approach), we are committed to contributing to the realization of a more sustainable society.



# 4) Environment-related Business

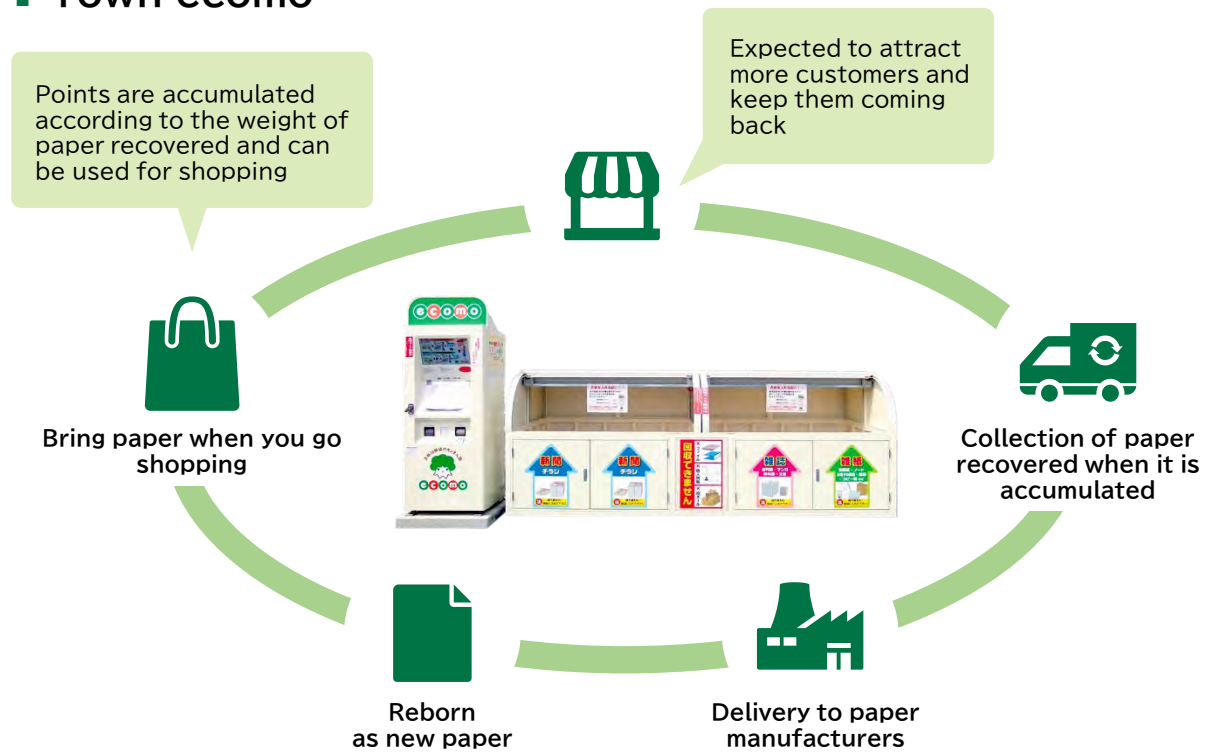
## Building a collection network of used paper and sale of recovered paper materials

- The Company recycles approximately 70% of the products that it sells
- Presided over the recovered paper wholesaler network "Risanet"
- Deployment of the "ecom" model of recovered paper collection.

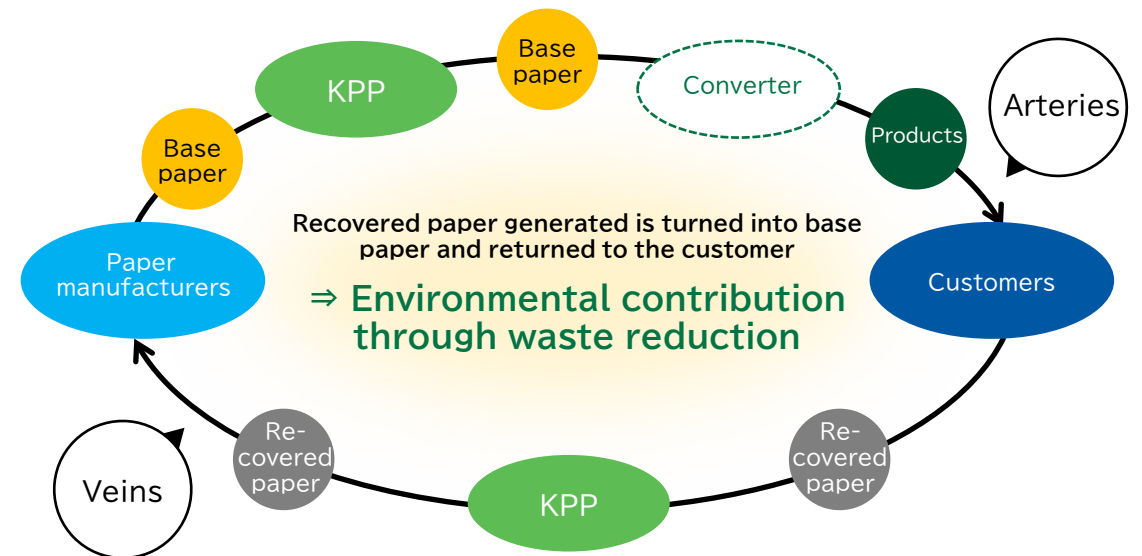


- Town ecom
- Office ecom
- ecom Closed Recycle Service

### Town ecom



### ecom Closed Recycle Service



# 4) Environment-related Business

## Green Products

Green Products	Promotion of paper solutions	<p>Due to the marine plastic pollution problem, moves to restrict disposable plastic are accelerating in countries around the globe, and demand for paper as an alternative material is rising. In recent years, research and development has been progressed mainly by paper manufacturers, and there has been an increase in examples of food packaging and daily necessities.</p> <p>Examples: Cutlery, face covers, hangers, paper packaging, cushioning, packaging, etc.</p>
	Reduction of plastic use	<p>These products reduce the use of petroleum-derived plastic by innovating manufacturing technologies and mixing in biomass-derived pulp and paper to an extent that does not detract from plastic's characteristics such as barrier properties and processing suitability.</p> <p>Examples: Paper-made cold insulation box, paper + film packaging materials, waterproof &amp; oilproof paper, etc.</p>
	Biomass materials	<p>As it is often difficult to switch plastic to other materials due to its various characteristics, research is being conducted with the aim of reducing the environmental impact. Biomass plastic manufactured using biomass materials and biodegradable plastic that is broken down by microorganisms are some examples.</p> <p>Examples: In-store point of purchase (POP) advertising, fishing equipment, cutlery, etc.</p>

Reduced plastic cutlery



Barrier paper packaging



Try-on face cover for clothes shop



Paper turf



## 4) Environment-related Business

Oji Fiber Co., Ltd., which manufactures and processes paper yarn and other textile products made from paper, became a subsidiary.

- In March 2022, Oji Fiber Co., Ltd. became a subsidiary, and it manufactures paper yarn **“Kami no Ito OJO+” made from Manila hemp.**

### Features of Kami no Ito OJO+



Lightweight and excellent in water absorption, quick drying property, toughness, deodorization, dyeability and biodegradability.

Wide range of applications including artificial grass, apparel, night wear and daily necessities

### Examples of products using Kami no Ito OJO+



## 4) Environment-related Business

### Conclusion of a Sales Distributor Agreement with Ranpak

- In September 2022, a sales distributor agreement was concluded between Ranpak B.V. (“Ranpak”), the largest provider of product protection solutions with paper cushioning material, and Kokusai Pulp & Paper

### Details of Ranpak’s business

---

A leading company in the field of paper cushioning material, providing packaging solutions in 50 countries around the world by selling paper packaging materials including protective material and leasing packaging equipment.

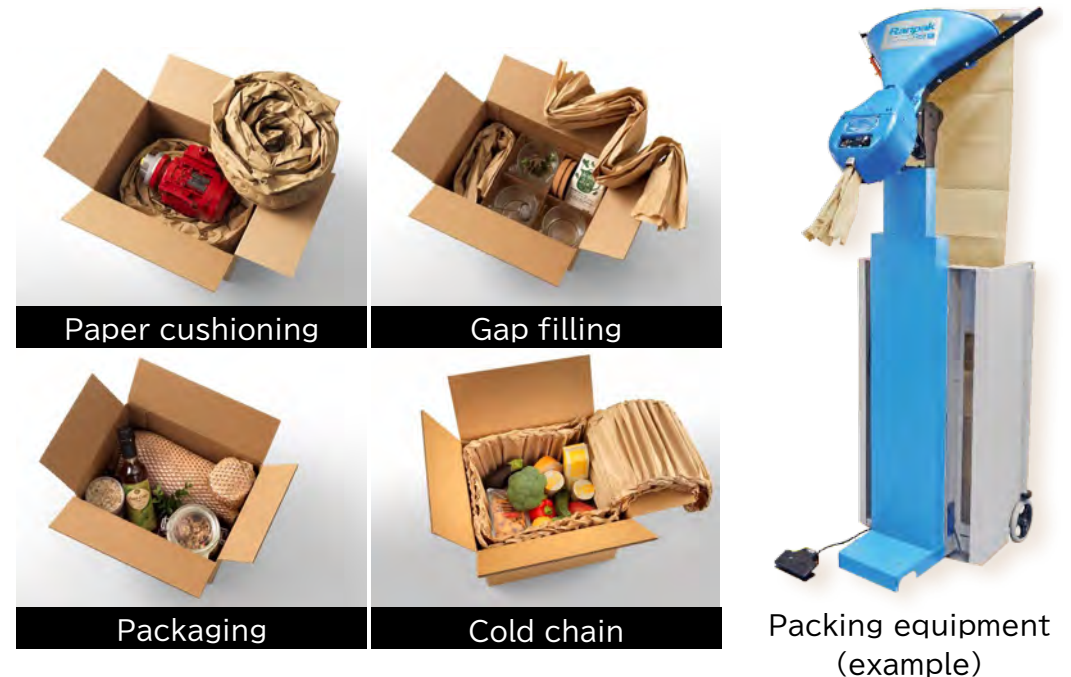
### Reason for and purpose of the agreement

---

Switching from plastic to paper protective packaging makes it possible to decrease environmental impact, significantly reduce time required for packaging, standardize packaging operations, and cope with busy seasons.

This agreement was concluded in anticipation of growing demand for paper cushioning materials in Japan, particularly in the EC industry.

→ Antalis was originally a Ranpak distributor in Europe.



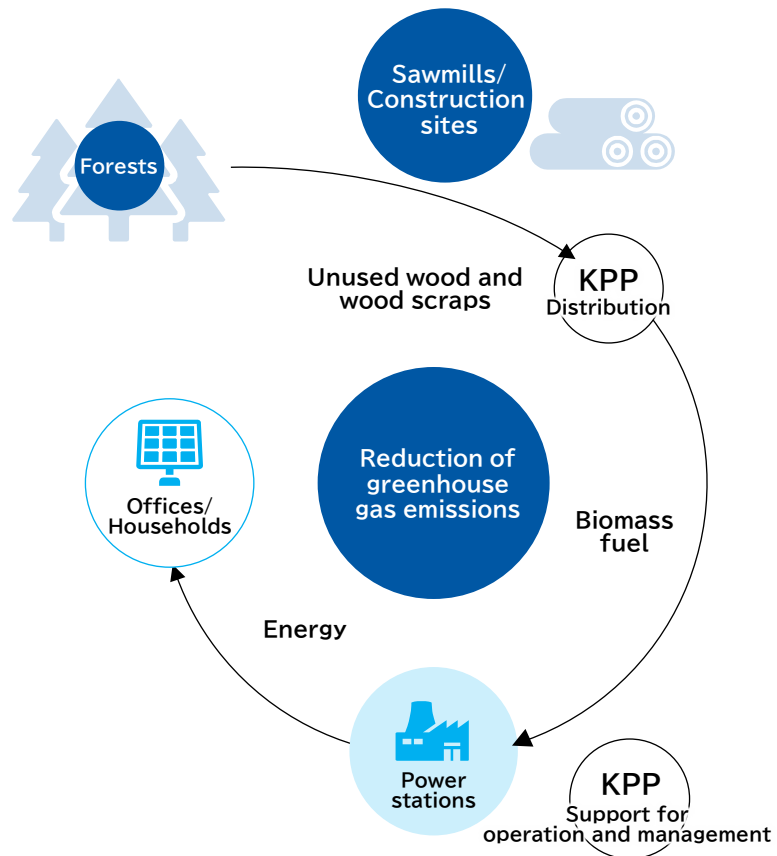
**We will continue to actively pursue the creation of business synergies among KPP Group companies and the promotion of environmentally friendly products through information exchange.**

## 4) Environment-related Business

### ■ Reduction of GHG Emissions

Contributing to reducing greenhouse gas emissions through projects to support biomass power generation

- Development of **BMecomom**, an operation support system for biomass power plants using AI and IoT technologies
- Purchase unused wood, waste wood, and scrap wood, and supply them to biomass power plants



### BMecomom



BMecomom supports daily operations and business management by gathering and analyzing all data obtained from biomass power plants, utilizing the latest technology and providing visualization, thereby helping maximize the profits of biomass power plants.

The "Power Aid Mie Shin Biomass® Matsusaka Power Plant," which utilizes our plant management system "BMecomom" and receives a steady supply of biomass fuel from us, began commercial operation in March 2025.





# PAPER MALL (EC Site for Paper-Related Products)



1枚から紙を買えるネット通販  
**PAPER MALL**  
<https://www.kpps.jp/papermall/>



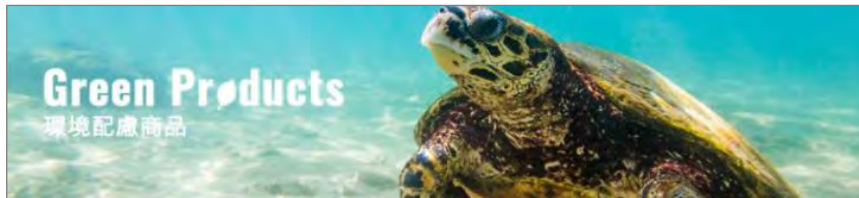
Our website, **Paper Mall**, offers approximately 3,000 types of general and specialty papers, as well as paper products, available for purchase from a single sheet.

Samples and sample books can be ordered free of charge, and we also offer a custom cutting service of general paper to meet diverse customer needs.

We have expanded our “Green Products” series of environmentally friendly items (see below) to support stakeholders working on SDGs.

As a comprehensive paper-related website, we leverage our strengths as a paper specialist, including prompt deliveries through KOKUSAI PULP & PAPER CO., LTD. network, access to the latest paper industry news, and the ability to answer questions and provide consultations about paper.

## Green Products: Environmentally friendly products



<https://www.kpps.jp/papermall/greenproducts/>



### Promotion of paper solutions

Microplastics contribute significantly to marine pollution, highlighting the urgent need for alternative materials. We are committed to transitioning to paper-based products to replace plastic.



### Plastic Reduction

We aim to reduce plastic usage by incorporating alternative materials while preserving the essential properties of the plastic. Our efforts focus on developing materials and products that minimize plastic content.



### Bioplastics

Bioplastics return to the soil as compost and do not remain after being decomposed by microorganisms and other natural elements. We are developing materials and products to explore the potential of biodegradable plastics and biomass-based plastics.



# Paper Innovation for a Connected Future